



THE PORT OF POINT LISAS IS OPEN FOR BUSINESS

Point Lisas Industrial Port Development Corporation Limited (PLIPDECO) was established in the 1960's through an initiative of the South Trinidad Chamber of Industry and Commerce. The Port was initially constructed to support the development needs of the rapidly growing estate through facilitating shipment of project cargo. As the industrial estate reached maturity, the Port morphed into a full multipurpose facility that handled bulk, general and containerised cargo. The company has an ownership structure of 51% Government and 49% private equity.

The operations have grown from strength to strength with throughputs of 357k tonnes general cargo and 164k TEUS containerised cargo recorded for 2009. The increase in containerised cargo throughput represents a 150% increase over the last decade.

Today the Port of Point Lisas is one of the two major ports in the country and now accounts for 40% of the country's domestic container trade. Its importance as a hub for general cargo is also significant and represents about 80% of domestic general cargo.

Containerised transshipment trade is now an integral part of the company's revenue stream and now represents approximately 25% of all containerised movements at the Port.

The Port now consists of six berths, three of which are used regularly to service PLIPDECO's varied range of customers. Its modern fleet of cargo handling equipment, trained and dedicated workforce and high-tech systems ensures that customers are provided with consistent and reliable service.

The Port has been the proud winner of the Caribbean Shipping Association's (CSA) Port of the Year Award for three consecutive years 2000 to 2002 and last year was presented with the CSA's Award for Growth and Development.



PLIPDECO has always placed excellence in service as a key driver of its operations and strives to ensure that the needs of its customers and stakeholders are not just met but exceeded. Some key milestones that the Port has accomplished is a testament to this and includes the following:

- Implementation of the state of the art Navis Terminal Operating System for automation of port operations.
- Implementation of the Teklogix wireless data transfer system
- Upgrade to equipment fleet over the last three (3) years through acquisition of
 - o 1 Liebherr Post Panamax Gantry Crane
 - o 1 Kalmar Reach Stacker
 - o 1 Kalmar Empty Container Handler
 - o 3 Kone Rubber Tyred Gantries
 - o 6 Kalmar Yard Trucks
- Improvement to major port infrastructure such as bollards, reefers, signage, lighting and fenders
- Increased attention to HS&E and enforcement of compliance
- More focussed training initiatives aimed at complementing the port operations
- Partnering with the Ministry of Trade and Industry in implementing the Single Electronic Window

The opening of the expanded Panama Canal will present enormous opportunities for trade



growth and expansion of economies in the region. PLIPDECO stands ready to partner with its customers and stakeholders to take advantage of the opportunities for the Canal's expansion and also the expected global economic rebound.

As a company, we are in the process of executing a new strategic vision for 2010 and beyond, which includes:

- Procurement of additional handling equipment
- Additional facilities
- Improved technology
- Expansive training
- Greater emphasis on health, safety and environment.
- Provision of new services

The future of the company is indeed bright as we look forward with confidence.

PLIPDECO and the Port of Point Lisas - come partner with us, we are open for business.

